

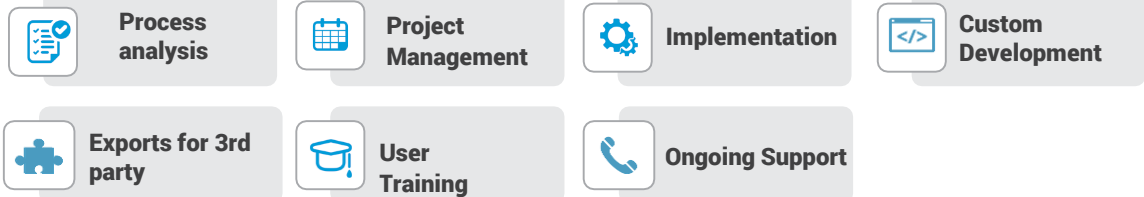


# Customer Case - Portwell



# Portwell: Project Overview

## Services provided



## Solutions used



## Results

- Improvement of sales processes: standardized, digitized and unified.
- Enhanced internal communication between sales, marketing and support.
- Increase in global collaboration between multiple offices.
- High transparency and analytics across all business sections.

## Customer Snapshot



Industry: Hardware

Employees: 25+

Products: Portwell provides both off-the-shelf and versatile custom solutions for apps in the medical equipment, factory automation, retail automation, semiconductor equipment, financial automation, mission critical and security markets for networks.

Portwell's range in products consists of embedded computers, specialty computer platforms, communication appliances, and human-machine interfaces.

"We challenged the team with our need to get a system customized and extended before an exhibition in spring '16. We got a perfect service in consulting, implementation & development as well a training to get our team up and running right in time. After our first step we plan to use the team again to improve productivity even more this fall."



Wolfgang Eisenbarth  
Managing Director Portwell Deutschland GmbH



We move your business to the cloud!



## About CloudWharf:

**CloudWharf is a Salesforce registered consulting and ISV partner, based in Munich, Germany.**

**Services offered by Cloudwharf include initial implementation of Salesforce solutions, integration with other business systems, custom Salesforce development, User Training and more.**

## Konstantin Teplinskiy

*Co-founder & CEO*

Email: [teplinskiy@cloudwharf.com](mailto:teplinskiy@cloudwharf.com)

Phone: +49 172 4599 424

