



COMMUNICATION - ONLINE - MOBILITY

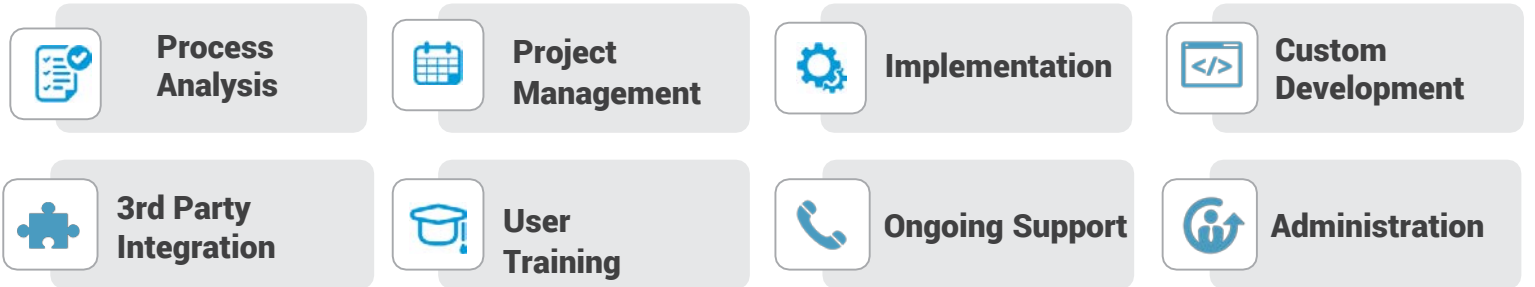
Customer Case – COME2COM



CLOUD
WHARF™

Come2come: Order and invoice management

Services provided



Solutions used



Results

- Fully integrated Sales process, with high transparency and data that is consolidated in one single system.
- Integration of the telecommunication system – Placetel, as well as Outlook for Salesforce.
- Improvement of sales processes: standardized, digitized and unified.
- High transparency and analytics across all business sections.

Customer Snapshot

Come2com



Industry: Telecommunication COMMUNICATION - ONLINE - MOBILITY
Employees: 10

Products: Come2com supports its customers in shutting down their ISDN connection. In addition to the tariff conversion, services like the distribution, the installation as well as the service of telephone-systems is also being offered. Combining the adoption of fixed-line networks and mobile communications, networking and connecting leased lines, Come2com provides its customers a true ALL-IN-ONE solution.

“Wir waren auf der Suche nach einem Partner, der unsere individuellen Ansprüche mit Salesforce umsetzt. Mit CloudWharf haben wir einen kompetenten Partner an unserer Seite, der unsere Visionen in die Praxis umsetzt und mit dem Unternehmen wächst.”



Patrick Lenz
Managin Director at Come2com



We move your business to the cloud!



About CloudWharf:

CloudWharf is a Salesforce registered consulting and ISV partner, based in Munich, Germany.

Services offered by Cloudwharf include initial implementation of Salesforce solutions, integration with other business systems, custom Salesforce development, User Training and more.

Konstantin Teplinskiy

Co-founder & CEO

Email: teplinskiy@cloudwharf.com

Phone: +49 172 4599 424

